Arthur D Little

Fuel Cell Development Programs

Precious Metal Availability and Cost Analysis for PEMFC Commercialization October 30, 2001 Contractor Coordination Meeting

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Overview

Platinum group metals (PGMs) are critical to the commercialization of fuel cells.

- Support critical levels of performance (power density and efficiency)
- In the stack, primarily platinum and some ruthenium essential to catalysis of anodic and cathodic reactions
 - alloys offer potential to increase activity while reducing platinum loading
- In the fuel processor, important for catalysis of reforming and shift reactions
- Fuel cell stack dominates the demand

However, PGMs also represent a significant contribution to the overall system cost.

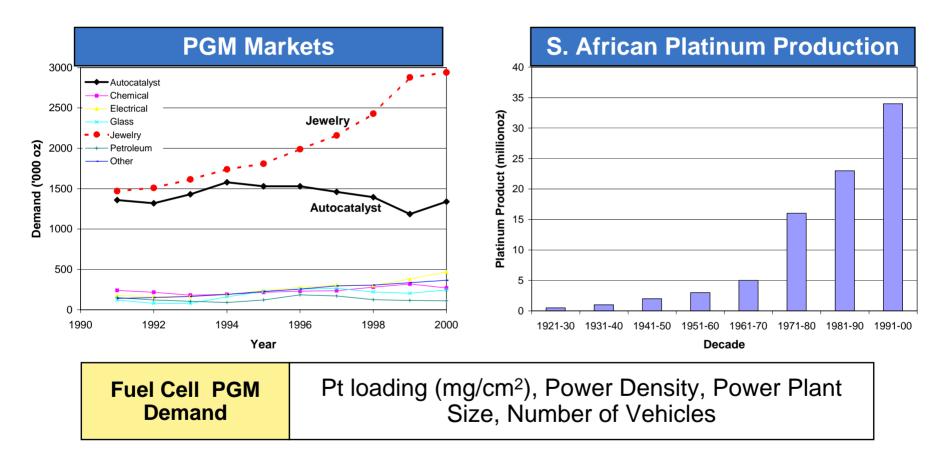
PGM Issues

Successful adoption of fuel cells in transportation applications in the longterm could lead to significant pressure on PGM prices and supply.

- Can long-term reserves accommodate the new demand from fuel cell markets (transportation, stationary, and portable)?
- How will mining and refining operations respond to increases in market demand?
 - Uncertainty in market development
 - Different market development scenarios
- What role will recycling play in the supply chain as fuel cell markets develop?
 - Supply
 - Residual value of fuel cell at end-of-life
 - Market price of platinum
- Relationship of supply, demand, and price of PGMs as fuel cell markets develop?



Fuel cell PGM demand will dominate PGM markets leading to the need for increased production.



In Year 2000, South Africa produced approximately 75% of the platinum worldwide.

PGM Project Objectives

- To assess current and projected demand for PGMs exclusive of fuel cell applications
- To estimate the temporal and price relationships between supply capacity/reserves and long-term growth in demand for PGMs
- To develop an econometric model to estimate the impact of fuel cell market growth scenarios on PGM supply and pricing
- To perform a sensitivity analysis on supply and pricing to critical parameters in the model related to fuel cell markets and technology advances
- To obtain critical feedback from the important participants in the PGM value chain on the model assumptions and projections
- To develop cost projections for the economics of recycling of PGMs from fuel cells and the impact on PGM supply and price

PGM Study Scope

We will use the econometric model to identify critical parameters influencing PGM cost as a function of supply and demand.

PGM Data

- Historical PGM statistics by year
- Pricing Data
- Supply Data
- Demand by Market
- Reserve Data

Econometric Model

- Market factor assessment
- Model development
- Model validation
- Supply-demand analysis

PGM Value Chain

- Recycling value chain process scenario
- Development of PGM PEMFC recycling cost model

Fuel Cell Market Projections

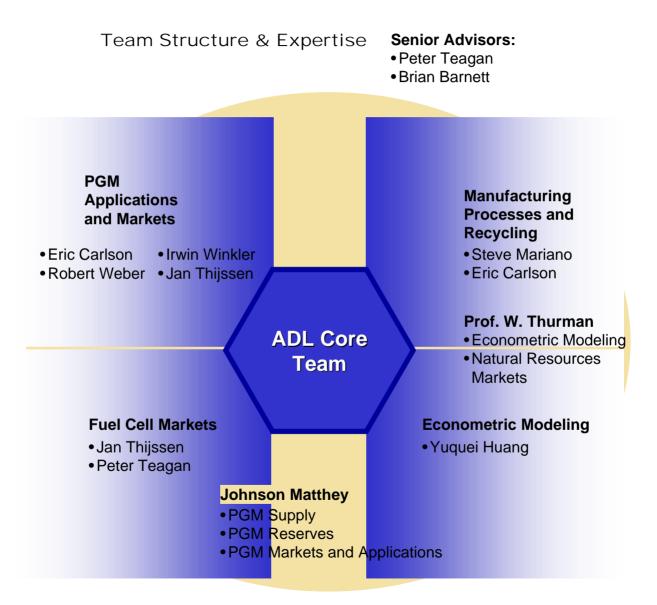
- Develop projections for stationary, transportation, and portable applications
- Develop segmentation for each market
- Scenario-based forecasting model

Industry Feedback

- Solicit feedback from the PGM industry and automotive OEMs
- Factor feedback into the model

The model will allow us to test the sensitivity of supply and pricing to various market development scenarios.

Team Structure



Schedule

Project schedule from award date:

